

The USM logo consists of the letters "USM" in a bold, white, sans-serif font, centered within a dark blue square.

USM

LEADERS IN **PRE-OWNED AND RELIABLE**
MACHINERY WITH THE **GREATEST**
PERFORMANCE AND GLOBAL SERVICE

WHO WE ARE USED STRUCTURAL MACHINERY (USM)



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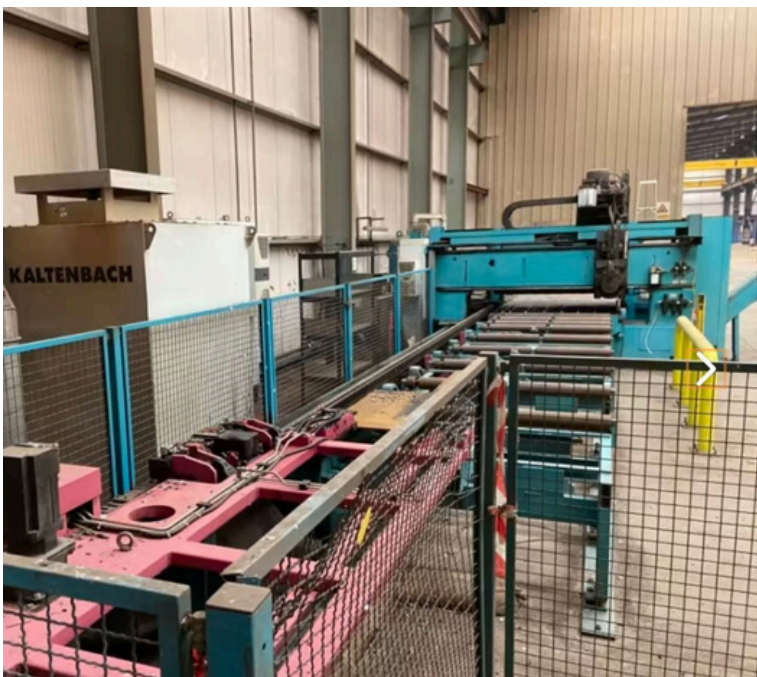
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01 OUR SERVICES

Used Structural Machinery is a reputable company that **specialises in the sale and purchase of high-quality, pre-owned industrial machinery for the steel industry**. We have a wide range of structural machinery for sale, including but not limited to beam drill lines, plate processing systems, angle and flat bar lines, and CNC machines.

One of the main services we offer is the purchase and sale of used industrial machinery. We have a **team of highly skilled professionals who thoroughly inspect and assess all of the machinery we sell to ensure that it meets your strict quality standards**. This means that when you purchase used machinery from us, you can be confident that it will perform at a high level and meet your specific needs.

In addition to buying and selling used machinery, we also offer a range of other services to their clients. **We provide installation and commissioning services, which involve setting up, refurbishing, repainting, and testing the machinery to ensure that it is fully operational**. We also offer training and support services to help our clients get the most out of their new machinery.

Furthermore, **we offer financing and leasing options to their clients**. This means that if you are interested in purchasing machinery from us but do not have the funds to do so upfront, you can take advantage of our flexible payment options.



02 AUGMENTED REALITY SERVICE

This augmented reality service - **smart glasses can be used for decommissioning, recommissioning, training, and after sales support leading to faster and reliable support, reduce down time, and thus, better quality of service.**

The smart glasses are **wearable devices that allow workers to access important information hands-free.** The glasses are equipped with a camera, microphone, and speaker, as well as a high-resolution display that is positioned directly in front of the wearer's eyes.

One of the main benefits of smart glasses is that they provide workers with real-time access to critical information. For example, workers can use the glasses to access 3D models and drawings of the steel components they are working on, allowing them to view the parts from multiple angles and identify potential issues before they arise.

The glasses also allow workers to communicate with each other in real-time, which can be especially useful in a noisy and fast-paced environment. Workers can use the built-in microphone and speaker to speak with their colleagues without having to take off their gloves or put down their tools.



02 AUGMENTED REALITY SERVICE

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Glasses <ul style="list-style-type: none">◦ included installed RISE APP◦ Configured for connecting to supplier◦ Trial for 3 months / 4 hours◦ Transport cover / headset / charger◦ Can be used to all your machines in your workshop	3,500 €
Service Contract <ul style="list-style-type: none">◦ 4 hours each month not transferable◦ Software license	450 € per month
Pay by use <ul style="list-style-type: none">• 1st hour / from second hour (invoicing from beginning of the quarter)	250 € / 180 €
Rental <ul style="list-style-type: none">• 1 month including 6 hours (maximum of 3 months)	1,000 €



03 OUR MACHINE STOCK

BEAM LINE & COPING ROBOTS

When it comes to running a successful workshop, efficiency is key. But as your production demands increase, it can be difficult to maintain that efficiency without expanding your physical footprint. That's where our selection of used beamline and coping robots comes in.

Our selection of high-quality, pre-owned robots is designed to help you optimise your workshop's tonnage without the need for additional space. By automating and streamlining your processes with our specialised services, you can improve your overall efficiency and reduce your operating costs.

But we don't just stop at offering quality equipment. Our team of experts is dedicated to providing complete service solutions that ensure the greatest performance and support. We understand that downtime can be costly, which is why we offer global service support to keep your robots running smoothly, no matter where your workshop is located.

So if you're looking to take your workshop to the next level without breaking the bank, our selection of used beamline and coping robots and specialised services are here to help. With our focus on efficiency, cost savings, and superior service, you can trust us to be your partner in success.

[LEARN MORE HERE](#) ►



03 OUR MACHINE STOCK

BAND SAW & COLD SAW CUTTING MACHINES

When it comes to sawing machines, finding a balance between capability and cost can be challenging. But with our selection of pre-loved sawing machines, you can achieve the productivity and processing capability you need, without breaking the bank. Our list of pre-loved sawing machines is carefully curated to suit a range of workshop requirements, from small-scale operations to large-scale production facilities. And with our focus on affordability, you can trust that our machines won't hurt your overhead costs.

But affordability doesn't mean sacrificing quality. All of our pre-loved sawing machines have been thoroughly inspected, repaired, and maintained by our team of experts at USM, ensuring that they are in top condition and ready to perform to your specifications. And with our commitment to quality, we stand behind our machines with a validation process that ensures you receive a machine that meets our high standards of performance and reliability.

So if you're looking to achieve productive processing capability without overspending, our pre-loved sawing machines are the solution you've been searching for. Trust in our expertise and experience to help you find the perfect machine for your workshop's needs, and rely on our repair, maintenance, and validation services to keep it running smoothly for years to come.

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03 OUR MACHINE STOCK

PLATE & PIPE PLASMA CUTTING MACHINES

Plate processing is a critical aspect of many industrial operations, and finding the right machinery to handle large plate sizes can be a challenge. But with our selection of pre-owned plate processing machinery, you can take advantage of cutting and drilling plates up to 2500x6000mm without breaking the bank.

Our pre-owned machinery options are carefully selected to meet a range of plate processing requirements, from small-scale operations to large industrial facilities. And with our expertise in the industry, we can provide personalised service to ensure that you get the machinery that best suits your needs.

Installation is also a key part of our service offering, as we know how important it is to have your machinery up and running as quickly as possible. Our team of experts can provide installation services to ensure that your machinery is set up and ready to go, and we also offer shipment of spare parts and consumables to keep your machinery running smoothly.

But our service doesn't stop there. We understand that downtime can be costly, which is why we offer ongoing personalised service to ensure that your machinery is performing optimally at all times. And with our commitment to quality, you can trust that our pre-owned machinery options are of the highest quality and will provide reliable performance for years to come.

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03 OUR MACHINE STOCK

PLATE & SECTION ROLLING MACHINES

At USM, we understand the importance of having reliable machinery for metal bending applications. That's why we are proud to offer a wide array of used but high-performing plate and section rolling machines from Haeusler, a well-known and respected name in the metal bending industry.

Our selection of used Haeusler machines is carefully curated to meet a variety of bending requirements, from small-scale projects to large-scale industrial operations. With a range of plate and section rolling machines available, we can help you find the perfect machine to meet your specific needs.

But just because our machines are used doesn't mean they are any less reliable or high-performing. All of our Haeusler machines have been thoroughly inspected, maintained, and tested by our team of experts, ensuring that they are in top condition and ready to perform to your specifications.

And with our commitment to quality, you can trust that our machines will provide reliable performance for years to come. We stand behind our machines with a validation process that ensures you receive a machine that meets our high standards of performance and reliability.

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03 OUR MACHINE STOCK

SHOT BLASTING & PAINTING SYSTEMS

At USM, we understand the importance of having reliable shotblasting and painting systems for metal plates, profiles, and constructions. That's why we proudly offer a selection of used, but still highly efficient, shotblasting machines and painting systems to meet your needs.

Our hand-me-down machines are carefully selected for their quality and reliability, ensuring that you receive a machine that will perform to your specifications. From small-scale shotblasting and painting systems to larger, industrial-scale options, we have a range of used machinery available to suit your needs.

But our service doesn't stop at just offering high-quality used machinery. We also provide turnkey solutions to ensure that your machinery is set up and running smoothly. Our team of experts can provide installation and commissioning services, as well as personalised service to address any issues that may arise.

And because we understand the importance of keeping your machinery running smoothly, we also offer the shipment of spare parts and consumables to ensure that your machine is always ready to perform. Whether you need a new set of blast nozzles or a fresh coat of paint, we have you covered.

[LEARN MORE HERE](#) ►

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03 OUR MACHINE STOCK

OTHER MACHINES

With over 15 years of experience in trading used machinery for the manufacture of metal structures, USM is your go-to source for pre-owned yet reliable machinery options that can meet a vast range of purposes and functions for your workshop requirements.

Our extensive inventory includes a wide range of used machinery for various metalworking applications. We offer machinery for deburring, punching, shearing, chamfering, and more. No matter what your needs are, we have the machinery to get the job done.

Our machinery options are carefully selected for their quality and reliability, ensuring that you receive a machine that will perform to your specifications. From small-scale machinery for local workshops to larger, industrial-scale options for high-volume production, we have a range of used machinery available to suit your needs.

In addition to our selection of used machinery, we also provide comprehensive turnkey solutions to ensure that your machinery is set up and running smoothly. Our team of experts can provide installation and commissioning services, as well as personalised service to address any issues that may arise.

[LEARN MORE HERE](#) ►

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04 NEW VERSUS USED MACHINERY

Both new and used steel processing machines have their advantages and disadvantages, and the choice ultimately depends on the specific needs of your business. While new machines offer reliability, durability, customisation, and reduced maintenance costs, they can be expensive and have a learning curve.

Advantages of new machines

- **Reliability:** New steel processing machines are more reliable and efficient than used machines. They are designed with the latest technology and are tested thoroughly to ensure that they perform optimally.
- **Durability:** New steel processing machines are designed with high-quality materials, ensuring that they can withstand the wear and tear associated with industrial operations. They also come with warranties that provide added protection against any defects or malfunctions.
- **Customisation:** New steel processing machines can be customised to suit specific needs, making them ideal for businesses with unique requirements.
- **Reduced maintenance costs:** Since new steel processing machines are designed with the latest technology and high-quality materials, they require less maintenance than used machines, reducing the overall cost of ownership.

Disadvantages of new machines

- **Cost:** New steel processing machines are more expensive than used machines, which can be a significant barrier to entry for small businesses or startups.
- **Learning curve:** New machines often come with a learning curve, as operators must learn how to use the equipment and integrate it into their production processes.

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04 NEW VERSUS USED MACHINERY

On the other hand, used machines are more affordable, readily available, and have an established performance record, but they come with a risk of malfunction, limited customisation, and higher maintenance costs.

Therefore, it is important to evaluate your needs and budget carefully before making a decision on whether to invest in new or used steel processing machines.

Advantages of used machines

- **Affordability:** Used steel processing machines are typically less expensive than new machines, making them a more accessible option for small businesses or startups.
- **Availability:** Used steel processing machines are readily available on the market, making it easy to find the right machine for your needs.
- **Shorter delivery times:** Since used steel processing machines are readily available, they can be delivered faster than new machines, allowing businesses to start using them sooner.
- **Established performance record:** Used machines have a performance record that can be evaluated, which can help businesses determine their suitability for their needs.

Disadvantages of used machines

- **Risk of malfunction:** Used steel processing machines have been previously used, which means they may have hidden defects or malfunctions that can be costly to repair.
- **Limited customization:** Used steel processing machines are often sold as-is, which means they may not be suitable for businesses with unique requirements.
- **Maintenance costs:** Used machines may require more frequent maintenance than new machines, which can increase the overall cost of ownership.

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05 THE BUYING PROCESS

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At USM, our commitment to our clients is our top priority. We pride ourselves on providing exceptional service and quality machinery to ensure that our clients are satisfied with their purchases.

Our selection of used machinery includes a wide range of options for various metalworking applications. From sawing machines to bending machines, we offer reliable, high-performing machinery options that can help you increase productivity and reduce costs.

And when it comes to buying used machinery, we understand the importance of making an informed decision. That's why we've created our **Ultimate Checklist for Buying Used CNC Machines** to help guide you through the process.

Our checklist includes key factors to consider when purchasing used CNC machines, such as the machine's history, performance, and overall condition. By following our checklist, you can be confident that you are making a smart investment in used machinery that will meet your needs and provide a return on your investment.

LEARN MORE HERE ▶



Contact one of our specialised **USM advisers**



We will send the **technical data and proposal**



If you wish, and it is possible, a visit will be scheduled to **inspect the machinery**



Agreement in the supply conditions



The machinery will be **shipped and installed**

06

LOOKING TO SELL YOUR USED MACHINERY?

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Whether you are looking to sell your used machinery or purchase pre-owned machinery for your workshop, our team of experts is here to provide you with the support and guidance you need to make the best decision for your business. If you are considering retiring your machine, we recommend checking out our **Seller's Guide: Is it Time to Retire Your Machine**. This guide provides valuable insights into the key factors to consider when evaluating whether it is time to sell your machine, such as the age, condition, and performance of the equipment.

By following our Seller's Guide, you can make an informed decision about whether it is time to retire your machine and move on to a newer, more efficient model. And if you do decide to sell your machine, our team can help you navigate the process, from evaluating the value of your equipment to finding a buyer who is willing to pay a fair price.

At USM, we believe that buying and selling used machinery should be a seamless and stress-free process. That's why we offer comprehensive support and guidance to help our clients make the best decisions for their businesses. Whether you are looking to buy or sell used machinery, we are here to help.

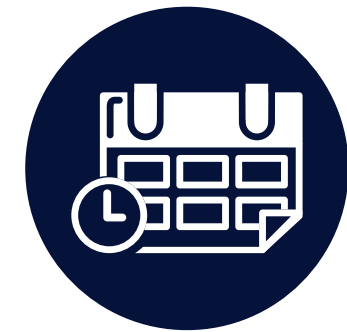
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Contact USM
and **submit**
your proposal



Our experts
will **evaluate**
your proposal



If you wish, and it is
possible, a visit will be
scheduled to **inspect**
the machinery



Agreement in
the purchase
conditions



We will **manage**
your transfer

07 WHY CHOOSE USM?

With more than 15 years of experience providing solutions for the steel and construction industry, at USM, we have positioned ourselves as a worldwide benchmark company in the purchase and marketing of pre-owned machinery.

Mission

Supplying worldwide steel fabricators with high-quality pre-owned machinery supported by the best aftersales team.

Vision

Make the technology more attainable for any steel fabricator around the world by giving pre-owned machinery a new life, connecting supply and demand.

USM



07 WHY CHOOSE USM?



Leaders in pre-owned machinery with global service



Complete service with the greatest performance



More than 15 years of experience providing solutions for the steel and construction industry



Made up of a **largely technical service team**



We **supply, install, provide multiple services** and supply spare parts and consumables **to automated machines globally**



Strengthened by our core values- **commitment, integrity, passionate, knowledge, effectiveness and experienced**

The image shows a large industrial machine, likely a CNC lathe or mill, with a blue and grey color scheme. The machine is complex, with various components like the tool head, bed, and guideways visible. The background is a factory setting with yellow structural elements. The USM logo is overlaid on the right side of the image.

07 WHY CHOOSE USM?

At USM, **we specialise in importing and exporting used machinery to and from Australia.** Our network of international machine tool builders and agents worldwide allows us to source the highest quality pre-owned machinery from around the globe, and sell, install, and commission these machines in their local markets.

We pride ourselves on our ability to provide turnkey solutions for used machinery, and we often sell working machines before decommissioning, packing, and freight. **Any necessary repairs, refurbishments, or replacements are completed prior to delivery**, ensuring that our clients receive reliable and high-performing machinery.

We work closely with machine tool builders to provide comprehensive services, including decommissioning, freight, installation, and commissioning of the pre-loved machinery that we have sold. Our team partners with machine tool builders' service technicians to update software and safety systems, ensuring that the machinery is compliant with current industry standards and regulations.

At USM, we are dedicated to providing our clients with top-quality used machinery and exceptional service. Whether you are looking to buy or sell pre-owned machinery, we have the expertise and experience to help you make the best decision for your business. **Contact us today to learn more about our services and how we can help you optimise your workshop's productivity and efficiency.**



08

WHAT OUR CLIENTS SAY

These four clients are available to discuss the mutual trust and respect that isn't compromised during challenging times such as COVID where buyers are restricted to travel to visit machines prior to purchasing.

USM always presents off the market machines to the SMS clients to demonstrate reciprocity and gratitude for the goodwill developed in the last 15 years. You're welcome to contact these clients of USM and SMS on their perspective regarding the value and loyalty provided to both businesses and us.

- **Chris Piacentini from Page Steel** - SMS client for Zeman SBA and USM client for a plate processing machine from SA Structural administrators
- **Chris Samaras from Samaras Structural Engineers** - SMS client for Kaltenbach and Zeman, and USM selling the full Daito beamlines to New Zealand
- **Ron Barrington from Cullen Steel Fabrication** - Zeman/SMS 4th SBA client in the world and USM plate processing machine sold off the market from SA Structural administrators
- **Joe Mezzatesta from Better Wear Welding** - pipe and box plasma cutting machine sold off the market from SA Structural administrators

Contact us so we can make an introduction and arrange a potential site visit if your workshop provides a reciprocal invitation for clients of SMS and USM to visit your factory in the next 5 years.

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08

WHAT OUR CLIENTS SAY

“

USM provided us with an excellent opportunity to purchase a three-year-old Peddinghaus HSFDB-C machine before it went to auction. We were able to agree on a price that provided great value for our business and took ownership of the machine with ease.

The process was incredibly smooth, and we are grateful for the opportunity to have had early access to this wonderful machine. USM's expertise and industry knowledge allowed us to make a smart investment that has greatly improved our workshop's productivity and efficiency.

If you are looking to purchase high-quality pre-owned machinery for your business, we highly recommend USM. Their team is dedicated to providing exceptional service and expertise to help you find the right machinery for your specific needs. Contact them today to learn more about their available inventory and how they can help you achieve your business goals.

CHRIS PIACENTINI
DIRECTOR AT PAGE STEEL

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09 OUR VALUES

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We are made up of a largely technical service team and more than 10,000 m2 of facilities where we supply, install, provide multiple services and supply spare parts and consumables to automated machines throughout the world.



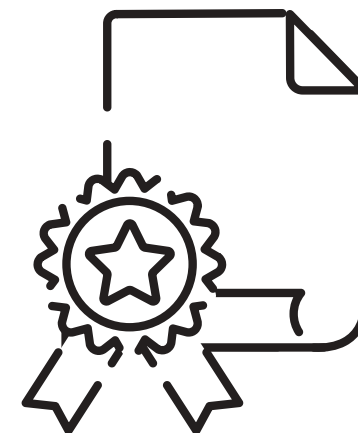
Commitment



Integrity



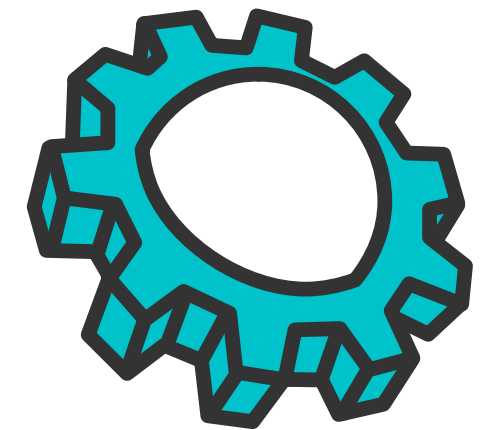
Knowledge



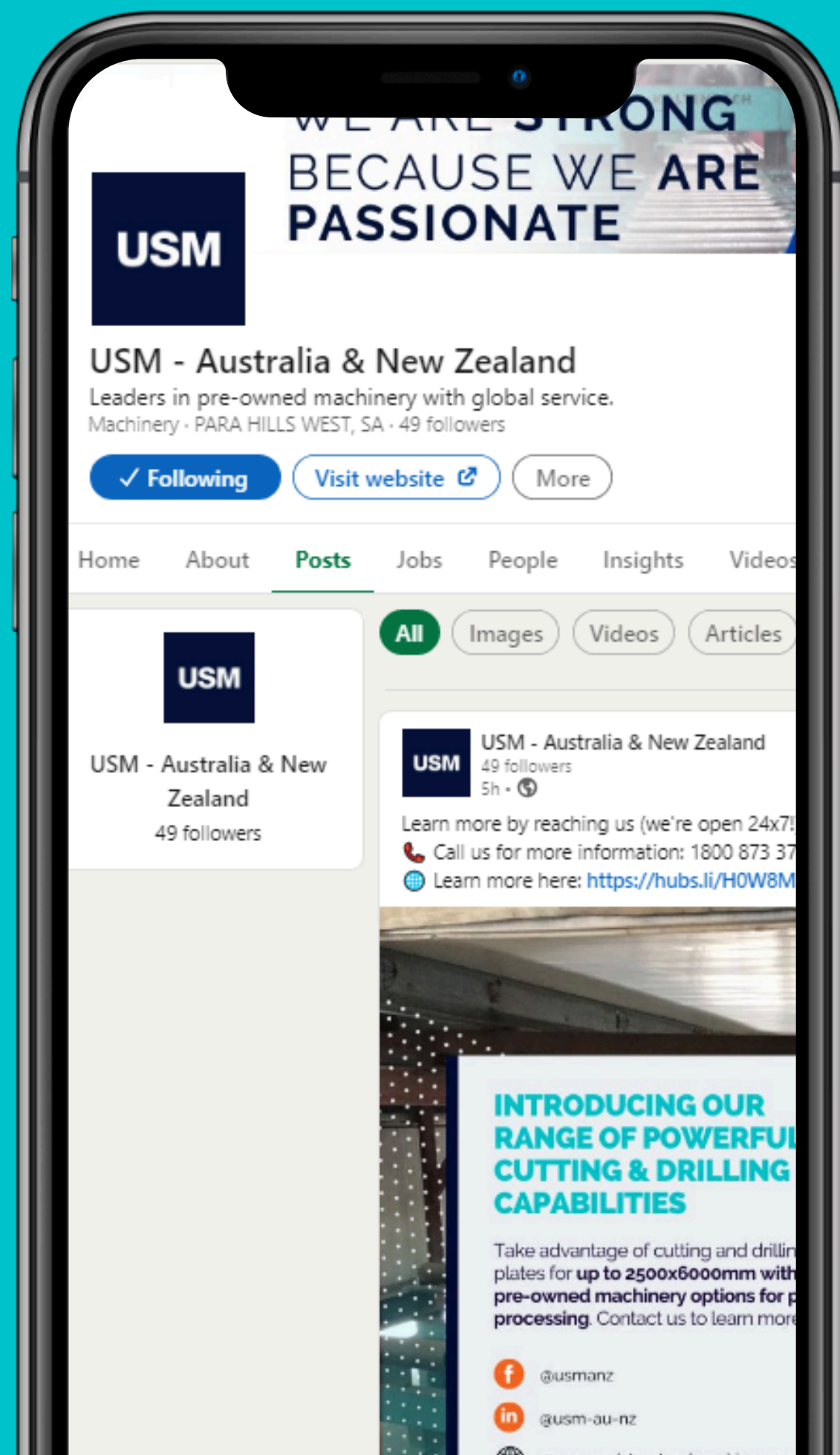
Experienced



Passionate



Effectiveness



HATE MISSING OUT?

Be the first to receive the latest promotions, new releases and discounted offers by following us on social:





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